

**IGC Strategic Improvement Item no. 1****Subject:** Participation in IGC**Strategic Goal:** Increase participation from today's average 30 member organisations to 40 within 5 years**Responsible for this item:** The IGC president**Key performance indicator:** Number of delegates at IGC meeting

2002: 28

2004: 31

2005:: 34

2006: 29

Target 2007: 35

Target 2008: 40

Target 2009: 42

1	Problem	Practical initiative for 2006-07	Owner	Status ( <del>September 2006</del> January 2007)
1.1	Lack of information about IGC meetings and Bureau activities between meetings	<ul style="list-style-type: none"> <li>Improve web lay-out.</li> <li>Improve mechanism for regular web updates.</li> <li>Send out direct mail with short minutes.</li> <li>Regular press releases to Gliding Magazines</li> <li>Establish Partnerships with Gliding Magazines</li> </ul>	Secretary + Webmaster + president	Initiated: Webmaster updating website Short minutes being sent out Regular contact with one European magazine List of other magazines being developed
1.2	Not all delegates participate in IGC meeting	<ul style="list-style-type: none"> <li>Establish list of absent delegates</li> <li>Newsletter to Delegates asking them to contact absentees</li> </ul>	Secretary + Bureau	Ongoing
1.3	Not all gliding countries have a delegate	<ul style="list-style-type: none"> <li>Establish list of countries with no delegates</li> <li>Contact absent countries</li> </ul>	President + Secretary	Being prepared
1.5	IGC Meeting do not meet delegate's expectations	<ul style="list-style-type: none"> <li>Survey Delegates after 2007 meeting</li> </ul>	President + Secretary	Ongoing
1.6	Lack of contact to national gliding decision makers	<ul style="list-style-type: none"> <li>Invite all Presidents of national gliding organisations to attend the 2007 meeting</li> </ul>	President + Secretary	Invitation extended
1.7	Some delegates have difficulties with English	<ul style="list-style-type: none"> <li>Survey delegates after 2007 meeting</li> </ul>	President + Secretary	To be decided
1.8	IGC is unknown to the glider pilot	<ul style="list-style-type: none"> <li>Power Point and web cam online on IGC web at 2007 Plenary meeting</li> </ul>	President + secretary	To be decided

## IGC Strategic Improvement Item no. 2

**Subject:** Communication

**Strategic Goal:** Improve communication with members at all levels (organisations as well as individuals)

**Responsible for this item:** The IGC Secretary

**Key performance indicator:**

Complete register of email contacts for Points of Contact:

Regular intervals between Newsletter and articles

2	Strategic action	Practical initiative for 2006-07	Owner	Status (January 2007)
2.1	Lack of information to member organisations	<ul style="list-style-type: none"> <li>Establish list of key contacts (member organisations, NACs, Federations, magazines, e-magazines)</li> <li>Send Newsletter to all Points of Contact</li> </ul>	Secretary and President	Ongoing
2.2	Lack of communication to glider pilots	<ul style="list-style-type: none"> <li>Advise Ranking List administrator of newsletters on the website</li> <li>Write articles for magazines</li> </ul>	President	Ongoing Authors being sought
2.3	Lack of communication from members	<ul style="list-style-type: none"> <li>Delegates to put country news on IGC-news</li> </ul>	Delegates	Not started Template required Target countries, one per month To be developed at 2007 Plenary meeting

### IGC Strategic Improvement Item no. 3

**Subject:** Quality of events

**Strategic Goal:** Improve the quality of Class 1 events

**Responsible for this item:** The chairman of the Competition Development and Quality Control Committee

**Key performance indicator:**

- Reduce no of complaints/protests during Class-1 events
- 2006: How many complaints/ protests?
- 2007:
- Reduce no of rule changes:
- 2007:
- Increase no of competitors on ranking list
- 2006: How many on list?
- Increase no of hits on Ranking List web
- 2006: How many hits?

3	Strategic action	Practical initiative for 2006-07	Owner	Status (January 2007)
3.1	Quality of event Class-1 events not good enough	<ul style="list-style-type: none"> <li>Review role of Chief Steward</li> <li>Engage CS with Organisers at time of bid approval</li> <li>Review and revise Bid procedures</li> </ul>	1 <sup>st</sup> VP	Ongoing Chief Steward training session to be held in Lausanne in March 2007 – chaired by Brian Spreckley, Roland Stuck, Peter Ryder
3.2	Championships management not consistent	<ul style="list-style-type: none"> <li>Develop organisers handbook</li> </ul>	1 <sup>st</sup> VP	Ongoing Site visits instigated for 2007 events
3.3	Maintain and enhance the pilot ranking list	<ul style="list-style-type: none"> <li>Review rules</li> <li>Establish SC Annex for Ranking List</li> <li>Get more competitions included</li> </ul>	Ranking List Manager	Ongoing

**IGC Strategic Improvement Item no. 4****Subject:** Membership**Strategic Goal:** Increase number of glider pilots represented through IGC**Responsible for this item:** The IGC president**Key performance indicator:** Number of gliding members of FAI member organisations at end of:

2004: 116.900

2005: 114.600

2006: ?????

Target 2007: 2005 minus 3%

Target 2008: 2005 minus 5% (reduce negative development)

Target 2010: 2007 plus 5 % (start positive development)

4	Strategic action	Practical initiative for 2006-07	Owner	Status (January 2007)
4.1	Create awareness and image of the gliding sport	<ul style="list-style-type: none"> <li>Develop the Grand Prix concept and engage with television</li> <li>Seek possibilities to use gliding in television, also non-competition</li> <li>Support the development of the FAI Regional and World Air Games products</li> </ul>	President	Ongoing: 8 Grand Prix races held in 2006 Air Sports Ltd have shown capability; now in negotiation with FAI Executive Board
4.2	Reduce blocking factors (license, airworthiness, medical, cost of administration, access to airspace).	<ul style="list-style-type: none"> <li>Work with FAI and other FAI Commissions, EAS, EGU towards ICAO and EASA.</li> </ul>	President	Ongoing: Good contact to EGU, liaison to ICAO seems to be OK.
4.3	Review expansion possibilities (light gliders, other competition types, new members categories)	<ul style="list-style-type: none"> <li>Expand/reinforce the Grand Prix initiative</li> <li>Incorporate other classes</li> </ul>	R. Stuck	Not started Proposals developed for 2007 Plenary meeting
4.4	Expand within FAI	<ul style="list-style-type: none"> <li>Address FAI members with gliding activities not represented in IGC to get representation.</li> <li>Address FAI members without gliding activity to offer support to get started</li> </ul>	President	Not started
4.5	Promote parallel gliding	<ul style="list-style-type: none"> <li>Work with OLC(s) to ensure de-centralised</li> </ul>	OLC coordinator	Ongoing

	opportunities	<p>competitions are available to all</p> <ul style="list-style-type: none"> <li>• Support the development of tools/ equipment to support simulated gliding activities</li> </ul>		
4.6	Support gliding organisations to recruit, maintain and motivate members	<ul style="list-style-type: none"> <li>• Coordinate and distribute to organisations examples of “best practice” for recruiting, maintaining and motivating new members</li> <li>• Maintain global awareness of the level of membership in individual countries</li> <li>• Support initiatives to develop products designed to recruit, maintain and motivate members</li> </ul>	Secretary	<p>Not started</p> <p>Discussions of “best practice” for 2007 Plenary meeting</p>

## IGC Strategic Improvement Item no. 5

**Subject:** Safety

**Strategic Goal:** Reduce the number of reported incidents and accidents in IGC sanctioned championships events

**Responsible for this item:** The IGC President

**Key performance indicator:** Reduction in the rate of injury accidents per annum

Target 2007: Establish criteria for statistical data

Target 2008: Collect and compile data

Target 2009: Analysis of accidents and initiatives to reduce accidents/fatalities by dialogue with appropriate bodies (manufactures, gliding organisations etc) is taken.

5	Strategic action	Practical initiative for 2006-07	Owner	Status (January 2007)
5.1	Establish database of incident and accident statistics	<ul style="list-style-type: none"> <li>Survey all gliding nations</li> <li>Work with EGU to develop database of incidents and accidents</li> </ul>	Foltin	Survey underway
5.2	Support initiatives designed to enhance safety	<ul style="list-style-type: none"> <li>Promote specific safety products to glider pilots</li> <li>Work with OSTIV Safety and Training panel to develop safety awareness</li> </ul>	Foltin	Proposals for enhancing safety to be presented to 2007 Plenary meeting
5.3	Communicate safety information to organisations	<ul style="list-style-type: none"> <li>Work with EGU to develop database</li> <li>Establish safety newsletter through national gliding magazines</li> <li>Establish safety information on website</li> </ul>	Foltin	Not started

## IGC Strategic Improvement Item no. 6

**Subject:** Finance

**Strategic Goal:** Provide budget for IGC activities

**Responsible for this item:** The IGC President

**Key performance indicator:** Budget for 1, 2, and 5-year plans to support IGC activities established

6	Strategic action	Practical initiative for 2006-07	Owner	Status (January 2007)
6.1	Pay expenses for IGC Officials at Cat 1 events	<ul style="list-style-type: none"> <li>Establish costs for Officials</li> <li>Develop budget to support Officials</li> <li>Set Sanction Fees on a per-head basis to cover costs for Officials</li> </ul>	1 <sup>st</sup> VP & Treasurer	Completed
6.2	Pay expenses for IGC Officers	<ul style="list-style-type: none"> <li>Develop budget to support Officers in accordance with IGC Financial Policy</li> </ul>	President & Treasurer	Ongoing
6.3	Ensure Income meets planned Expenses	<ul style="list-style-type: none"> <li>Ensure sanction fees and GFAC fees are sufficient to meet expected budget requirements</li> <li>Develop alternative income sources through sponsorship and media rights</li> </ul>	President & Treasurer	Ongoing
6.4	Create overview of financial situation	<ul style="list-style-type: none"> <li>Develop IGC 5-year budget</li> <li>Update 5-year budget annually</li> </ul>	Treasurer	Budget to be presented to 2007 Plenary meeting